

Cantiere delle Marche Pre-Owned Division Completes Off-Market Sale of *Award-Winning* *M/Y RJ*



The transaction, executed in collaboration with IYC, underscores the enduring investment value of CdM explorer yachts and the unique advantage of the shipyard's direct involvement in the pre-owned market

Ancona, Italy — Cantiere delle Marche (CdM) is pleased to announce the successful off-market sale of M/Y RJ, a 499 GT explorer yacht built by the shipyard, completed by CdM's Pre-Owned Sales Department in close collaboration with International Yacht Collection (IYC).

This transaction marks a significant milestone: the RJ line has recorded five units sold, a testament to the sustained and growing global demand for this series. M/Y RJ herself is among the most decorated yachts in her class, a finalist at the prestigious World Superyacht Awards and recipient of the Boat International Design & Innovation Award for both exterior and interior design.

The CdM Pre-Owned Advantage

The involvement of Cantiere delle Marche's dedicated Pre-Owned Sales Department in the resale of its own vessels brings a layer of value that is genuinely unique to the shipyard. CdM's intimate knowledge of each vessel's build history, technical specification, and design intent allows the team to present every yacht with unmatched authenticity and precision, ensuring that its full story and full value reach the right buyer. When combined with the expertise and global network of trusted brokerage partners such as IYC, the result is a seamless transaction that serves both seller and buyer with the highest level of confidence.

CdM explorer yachts have earned an outstanding reputation across the global superyacht market, recognized for exceptional build quality, long-range bluewater capability, and a design language that transcends trends. These qualities sustain strong demand on the pre-owned market and underpin the resale value of every vessel that leaves the Pesaro yard.

"This sale highlights the continued success of pre-owned CdM yachts, confirming their enduring value and appeal among discerning yacht owners," said Vasco Buonpensiere, CEO and Co-Founder of Cantiere delle Marche. "This is a transaction that has left both the first and current owner highly satisfied, confirming that whoever purchases an explorer yacht built by us is making an excellent investment."





A Proven Track Record

The RJ line's five-unit sales record, spanning both new builds and pre-owned transactions, reflects a broader truth about the CdM product: these are yachts that owners return to, and that the market consistently validates. The shipyard's accumulated expertise in the pre-owned segment, deployed in close partnership with the brokerage community, allows it to deliver outcomes that set the benchmark for the explorer yacht category.

CdM invites prospective buyers and sellers of explorer yachts to engage directly with its Pre-Owned Sales Department to explore current and forthcoming opportunities.

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About RJ

At 155 feet, RJ is the flagship of the eponymous line. She features dynamic and elegant exteriors penned by Florentine designer Francesco Paszkowski, and ineffably beautiful interiors by Achille Salvagni.

Powered by twin Caterpillar C32 Acert engines, each delivering 895 kW, she combines efficient hull geometry with a fuel capacity of 66,400 litres to achieve a range exceeding 5,000 nautical miles at 10 knots.

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