

Cantiere delle Marche is pleased to announce that *Filippo D. Buonpensiere* has been appointed as *Sales Manager*



Filippo D. Buonpensiere with Ennio Cecchini – President and Founder of CdM

Cantiere delle Marche is pleased to announce that Filippo D. Buonpensiere has been appointed as Sales Manager, as the company continues to expand its commercial capabilities and market presence.

Despite his young age, Filippo brings an exceptional depth of operational and commercial experience to the role. For the last 6 years, he has been an integral part of Cantiere delle Marche during the most formative periods of the shipyard's growth. Beginning with hands-on work during school holidays, Filippo progressed through active participation in Cantiere delle Marche's significant boat shows worldwide (from yacht's preparation and detailing, to sales). This practical foundation evolved into direct involvement in critical used-vessel sales transactions, where he demonstrated both commercial acumen and an instinctive understanding of client expectations.

His commitment to professional development was further evidenced through a structured university experience that combined real-world application with formal education. Filippo recently completed his degree as an Honor Student at IUM Monaco, integrating a six-month internship at Cantiere delle Marche with six months of study at a London-based institution.

"Filippo represents the best of what our company culture produces," said Ennio Cecchini, Founder and President of Cantiere delle Marche. "His career trajectory reflects not just technical competence, but a genuine passion for our craft and for the ocean itself. He arrives in the Sales Department with the credibility that only authentic experience can provide."

Beyond his professional credentials, Filippo is an accomplished sailor and surfer whose passion for maritime culture and the yachting industry runs deep. This authentic connection to the lifestyle and values our clientele cherish positions him uniquely to build meaningful relationships and understand client aspirations at the highest level. The appointment underscores Cantiere delle Marche's commitment to developing talent from within and to maintaining the personal, owner-driven approach that defines the shipyard's philosophy and client relationships.